## **Wow-Factor Boosters**



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## Why me?







# Kindness makes us happier and more satisfied with life.

## Kindness = Wow-factor

#### **Self-actualization**

desire to become the most that one can be

Esteem respect, self-esteem, status, recognition, strength, freedom

Love and belonging

friendship, intimacy, family, sense of connection

Safety needs personal security, employment, resources, health, property

**Physiological needs** 

air, water, food, shelter, sleep, clothing, reproduction













## Why Mollie?







# A bit of background

- Fintech industry in A'dam = competitive
- 60 > 160 employees in the last 24 months
- 1 recruiter (2 since Jan '19)
- No Marketing / Branding dept
- Developers and experienced hires
- Hardly any agencies
- No ATS or TA stats

## Series A Funding \$25M

### Employee Turnover < 5%

# Listed in top 10 of most desirable places to work in Amsterdam

source: TheNextWeb



Be authentic.

## WOW them.

Be kind.



#### Kindness improves our mood.

Not only does being kind help alleviate our bad mood when we are stressed, it also helps us to experience more positive emotions.

# A few of our W-factors

## Interested and fast



## Feeling welcome

Ha Edgar,

Genoten van je laatste dagen rust...? ;-)

We kijken uit naar je komst al het moois wat we gaan bewerkstelligen. Er is een hoop te doen maar zijn vol vertrouwen!



Tot maandag!

Gr, Derek

## Personal



## Day-1 SWAG



# mollie

## **Real me time**



## **Your Birthday Off**

## Silliness





#### Kindness increases our energy levels and confidence.

Studies show that being kind makes you more energetic and increases our sense of self-worth.

# Your #1 Wow-factors = ?

# How will you implement more kindness?

# **Wow-factors** will increase your **Hiring Success**

# Thank you!

## HIRING EU SUCCESS